

**Santa Clarita Valley School Food Services Agency  
Request for Proposal No. 1704 – Amendment No. 1  
Distribution of Processed USDA Foods and Commercial Food Products  
for Super Co-Op Member Districts**

**Santa Clarita Valley School Food Services Agency  
25210 Anza Drive  
Santa Clarita, CA 91355  
661-295-1574 ext. 103**

Date: April 10, 2017

Re: **RFP No. 1704 – Amendment No. 1**

To Whom It May Concern;

Santa Clarita Valley School Food Services Agency is issuing this Amendment No. 1 to the existing RFP No. 1704 - Distribution of Processed USDA Foods and Commercial Food Products for Super Co-Op Member Districts.

This Amendment shall be considered part of the bid documents for the above-mentioned project as though it had been issued at the same time and shall be incorporated integrally therewith. Where provisions of the following supplementary data differ from those of the original bid documents, this Amendment shall govern and take precedence. **BIDDERS MUST PROVIDE A RESPONSE TO THE QUESTION BELOW IN PARAGRAPH 3, SIGN THIS AMENDMENT AND SUBMIT IT WITH THEIR BIDS.**

Bidders are hereby notified that they shall make any necessary adjustments in their estimates as a result of this Amendment. It will be construed that each bidder's proposal is submitted with full knowledge of all modifications and supplemental data specified herein.

Except as described below, the original bid documents remain unchanged. The bid documents are modified and/or clarified, as follows:

1. "Escondido Union High School District" was incorrectly listed as "Escondido Union School District" in the original RFP document (pages 7 and 38) and Attachment D: Estimated Quantities. Please make any necessary changes on your documents.

2. Lemoore Union Elementary School District had incorrect quantities listed on Attachment D: Estimated Quantities, they have been corrected on the updated Excel Spreadsheet (v.2 updated 04.10.17). The updated version can be found online at <http://www.schoolnutritionandfitness.com/index.php?sid=1002091935515163&page=cupg10>

3. Direct Deliveries from Manufacturer to Member Districts. Several participating Member Districts are interested in having limited products listed on RFPs 1702 and 1703 delivered directly from manufacturers in minimum amounts as stipulated on the RFPs. Are you willing and able to order the product on behalf of the member district, have it delivered directly to a district location, report Value Pass Through, and invoice the District for a per case fee?

Yes \_\_\_\_\_ No \_\_\_\_\_

If yes, quote a **per case fee** for this service: \$ \_\_\_\_\_

A delineating paragraph will be added to the provisioning contract if services are offered by a successful Bidder/Provisioner.

4. Questions (Q) and answers (A) from the Bidders' Conference:

Q: Do you need to print Addendum C (the Excel worksheet) or put it on the hard drive only?

A: It does not require a signature, so return on the data storage device only.

Q: Is there a technical score on the award?

A: The award criteria are listed in paragraph 14 found on pages 11-12 of the RFP document.

Q: If you are not bidding on certain regions, do you need to write "no bid" or leave it blank?

A: You can do either.

Q: How will awards be made?

A: One distributor per region.

Q: Just to confirm, the manufacturers will honor the prices provided in the Published Results RFP#1703 Super Co-Op Potato-Tomato-Cheese and Published Results v.2 RFP#1702 Super Co-Op Market Basket 03.28.17 to Food Distribution Companies if the product is being purchased for the Santa Clarita Valley School Food Services Agency Super Co-Op? So for "Provisioner Landed Cost Per Case" Distributors need to add any applicable freight to the listed "Case Price"? No need to reach out to suppliers for our own pricing?

A: Yes to all questions.

Per paragraph 17 of RFP 1702 and paragraph 18 of RFP 1703:

17. PRICING: Prices quoted shall be for all Super Co-Op member districts (Attachment A), utilizing an approved Co-Op distributor.

18. PRICING: Prices quoted shall be for all Super Co-Op member districts (Attachment A), utilizing an approved Co-Op distributor.

Q: On 2-RFP1704 Attachment C, why are columns I and J left blank on the below lines?

| 1704 Product Information Worksheet        |                               |                         |                   |                 |                                    |                                  | Pricing Information SY2017-18 |                 |  |
|---|-------------------------------|-------------------------|-------------------|-----------------|------------------------------------|----------------------------------|-------------------------------|-----------------|--|
| USDA Foods End Products SEPDS Information |                               |                         |                   |                 |                                    |                                  | Net Off Invoice               | Fee for Service |  |
| Line No.                                  | Item Description              | Select Product Category | Manufacturer Code | WBSCM Item Code | WBSCM Item Description             | Net Off Invoice Commercial Price | Case Price                    | Quantity        |  |
| 2   | Pears, Sliced (D'Anjou) 1lb   | FRUIT                   | 103               | 100279          | PEARS D'ANJOUR FRESH CTN-45 LB     | \$ 16.58                         | \$ -                          | -               |  |
| 1   | ORE-IDA RED SODIUM TATER TOTS | POTATOES                | 100002789         | 100506          | Potato Bulk                        | \$ 4.65                          |                               |                 |  |
| 19  | FSO-1PFRFY HSH6X2 8125 LB     | POTATOES                | 0F00589A          | 100506          | Potato Bulk                        | \$ 2.61                          |                               |                 |  |
| 9   | Breakfast Cheese Quesadilla   |                         | W24072            | 110254          | CHEESE CHEDYEL BLOCK 40 LB (40800) | \$ 7.62                          |                               |                 |  |

A: The information is exactly as offered by the manufacturer, so I assume they choose not to offer the product as Fee for Service value pass through.

Q: In 3-RFP1704 Attachment D-Estimated Quantities, excel Line 187 shows usage under Lompoc of 490 cases, but I do not see product information listed, which item is this usage for? I do not see a Line 98 with Ardella's on 2-RFP1704 Attachment C.

|              |          |   | District Number   | 45                             |
|--------------|----------|---|-------------------|--------------------------------|
|              |          |   | Member District   | Lompoc Unified School District |
|              |          |   | Region            | 4                              |
| Manufacturer | Line No. | Description   | Manufacturer Code |                                |
| Ardella's    | 97       | AZ Gold Burrito, Bean Cheese Whole Grain Traditional IW | 3100330W          |                                |
| Ardella's    | 98       |   |                   | 490                            |

A: Please note that quantities for Lompoc Unified School District have been corrected, as indicated in yellow cells on updated version (v.2) of the Attachment D - Estimated Quantities

Q: Also, in 3-RFP1704 Attachment D-Estimated Quantities Excel lines 202 & 204 show Ardella's as the Manufacturer but the MPC/description match that of Arizona Gold on 2-RFP1704 Attachment C, please confirm which items the usages shown are for.

|           |     |  |          |
|-----------|-----|--|----------|
| Ardella's | 113 | AZ Gold Burrito, Egg Cheese Sausage Whole Grain IW   | 3700315W |
| Ardella's | 115 | AZ Gold Burrito, Egg Cheese Chorizo Whole Grain Bulk | 3710320B |

A: This has been corrected; please refer to the yellow cells in the updated version (v.2) of the Attachment D - Estimated Quantities spreadsheet.

Q: in 3-RFP1704 Attachment D-Estimated Quantities Excel Lines 1265 & 1266 look like duplicates but there is different usage on each line. Is this a duplicate and should any usage be added together and treated as one total usage?

|              |    |   |       |
|--------------|----|---|-------|
| Land O'Lakes | 17 | Reduced Fat Macaroni & Cheese with Whole Grain 6/5# pouch | 43277 |
| Land O'Lakes | 18 | Reduced Fat Macaroni & Cheese with Whole Grain 6/5# pouch | 43277 |

A: Yes, they are the same product, please add the estimated usages together.

Q: The below items show usage in in 3-RFP1704 Attachment D-Estimated Quantities but are not listed in 2-RFP1704 Attachment C. Please advise if this is correct? Do these items fall under the per case delivery fee over landed as per paragraph 13 (b) of RFP# 1704?

| Manufacturer | Line No. | Item Description   | Manufacturer Code |
|--------------|----------|--|-------------------|
| ConAgra      | 15       | The Max Whole Grain MaxStix  | 77387-12439       |
| ConAgra      | 32       | The Max 100% Mozz IW WholeGrain MaxStix                                    | 77387-12600       |
| ConAgra      | 45       | The Max Real Slice Cheese Whole Grain Pizza                                | 77387-12680       |
| ConAgra      | 46       | The Max Real Slice Pepperoni Whole Grain Pizza                             | 77387-12681       |
| ConAgra      | 49       | Whole Grain MaxStix  | 77387-12685       |
| Idahoan      | 1        | Mashed Potatoes, dehydrated mix  | 313               |
| JR Simplot   | 71       | Potato, puffs (tots), oven ready   | 4189              |
| JR Simplot   | 78       | Sweet Potato, Crinkle cut fries, oven ready                                | 27812             |
| Land O'Lakes | 3        | American Cheese, reduced sodium, reduced fat 0.5 oz. slices 6/5# - 160 slc | 46268             |

|                     |    |   |           |
|---------------------|----|---|-----------|
| Land O'Lakes        | 5  | American Cheese, yellow 0.5 oz. slices, 6/5# - 160 slc                      | 46255     |
| Land O'Lakes        | 6  | American Cheese, yellow, reduced fat 0.5 oz. slices 6/5# - 160 slc          | 46253     |
| Land O'Lakes        | 7  | Cheddar Cheese, mild, shredded 4/5# bags                                    | 41749     |
| Land O'Lakes        | 9  | Cheddar Cheese, reduced fat Mild, 0.5 oz. Slices w/interleaf paper 8-1.5 lb | 44224     |
| Land O'Lakes        | 10 | Cheddar Cheese, reduced fat, mild, 200-1oz                                  | 44113     |
| Land O'Lakes        | 10 | Cheddar Cheese, reduced fat, mild, 200-1oz                                  | 44113     |
| Land O'Lakes        | 11 | Cheddar Cheese, reduced fat, stick 168/1 oz. portions                       | 44881     |
| Land O'Lakes        | 12 | Colby-Jack Cheese stick 168/1 oz. portions                                  | 44877     |
| Land O'Lakes        | 15 | Mozzarella String Cheese 168/1 oz. portions                                 | 59701     |
| Land O'Lakes        | 15 | Mozzarella String Cheese 168/1 oz. portions                                 | 59701     |
| Land O'Lakes        | 17 | Pepper Jack Cheese 0.5 oz. slices w/interleaf paper 8-1.5 lb                | 44238     |
| McCain Foods        | 9  | Potato, spiral cut, seasoned, oven ready                                    | MCL03622  |
| McCain Foods        | 10 | Potato, 1/2" Crinkle Cut Fries, oven ready                                  | OIF00055A |
| McCain Foods        | 14 | Sweet Potato, Crinkle cut fries, oven ready                                 | MCF04566  |
| Red Gold            | 2  | Ketchup, low sodium, 1000/9 gram packets                                    | REDYL9G   |
| Red Gold            | 3  | Ketchup, fancy 33%, 6/#10 cans  | REDY599   |
| Red Gold            | 6  | Marinara Sauce - 6/#10 can  | RPKNA99   |
| Red Gold            | 6  | Marinara Sauce - 6/#10 can  | RPKNA99   |
| Red Gold            | 11 | Enchilada Sauce - 6/#10 can   | REDRL99   |
| Red Gold            | 12 | Pizza Sauce, fully prepared - 6/#10 can                                     | RPKIL99   |
| Rich Products Corp. | 52 | Made with Whole Grain Yeast Raised Ring Donut                               | 14839     |

A: There are some items on RFPs 1702 and 1703 that were not listed on Attachment C, however, all items approved on RFPs 1702 and 1703 fall under the per case delivery fee as per paragraph 13 (pages 10-11) of RFP 1704.

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 Except as described herein, the original bid documents remain unchanged.

|   |  |
|---|--|
| Bidder must acknowledge this Amendment by signing below and attaching this signed amendment to the bid forms. |  |
| Company Name  |  |
| Signature of Company Official   |  |
| Name of Signer  |  |
| Title of Signer   |  |
| Date  |  |